

# Lakeland Association of REALTORS®

## Multiple Listing One Month Sales and Inventory Report - Aug 1 - 31, 2003

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$29,999	16	5.54%	\$22,694	\$19,831	87.39%	36	29	1.81
\$30,000 - \$39,999	7	2.42%	\$37,357	\$33,786	90.44%	94	40	5.71
\$40,000 - \$49,999	12	4.15%	\$46,008	\$42,167	91.65%	76	49	4.08
\$50,000 - \$59,999	21	7.27%	\$56,424	\$53,462	94.75%	104	73	3.48
\$60,000 - \$69,999	19	6.57%	\$66,095	\$65,432	99.00%	95	80	4.21
\$70,000 - \$79,999	22	7.61%	\$76,527	\$74,911	97.89%	80	74	3.36
\$80,000 - \$89,999	17	5.88%	\$86,447	\$85,081	98.42%	58	85	5.00
\$90,000 - \$99,999	19	6.57%	\$96,911	\$94,279	97.28%	67	59	3.11
\$100,000 - \$119,999	38	13.15%	\$113,363	\$111,347	98.22%	72	127	3.34
\$120,000 - \$139,999	30	10.38%	\$130,802	\$127,235	97.27%	88	135	4.50
\$140,000 - \$159,999	21	7.27%	\$151,154	\$148,629	98.33%	56	93	4.43
\$160,000 - \$179,999	18	6.23%	\$171,537	\$165,703	96.60%	70	84	4.67
\$180,000 - \$199,999	11	3.81%	\$189,518	\$185,100	97.67%	52	52	4.73
\$200,000 - \$249,999	21	7.27%	\$223,648	\$215,627	96.41%	87	85	4.05
\$250,000 - \$299,999	6	2.08%	\$281,617	\$265,250	94.19%	71	62	10.33
\$300,000 - \$349,999	2	0.69%	\$349,926	\$326,500	93.31%	54	34	17.00
\$350,000 - \$399,999	3	1.04%	\$386,567	\$360,833	93.34%	121	21	7.00
\$400,000 - \$499,999	2	0.69%	\$417,450	\$352,500	84.44%	20	18	9.00
\$500,000 - \$749,999	3	1.04%	\$627,667	\$571,667	91.08%	89	16	5.33
\$750,000 and over	1	0.35%	\$995,000	\$910,000	91.46%	321	14	14.00
<b>TOTALS</b>	<b>289</b>	<b>100.00%</b>	<b>\$128,544</b>	<b>\$123,477</b>	<b>96.06%</b>	<b>76</b>	<b>1,230</b>	<b>4.26</b>

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

## Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Aug 31, 2003

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$29,999	91	4.67%	\$23,047	\$20,146	87.42%	71	29	2.55
\$30,000 - \$39,999	64	3.29%	\$36,983	\$33,420	90.37%	86	40	5.00
\$40,000 - \$49,999	106	5.44%	\$46,479	\$43,384	93.34%	106	49	3.70
\$50,000 - \$59,999	112	5.75%	\$56,532	\$54,007	95.53%	89	73	5.21
\$60,000 - \$69,999	154	7.91%	\$66,812	\$64,112	95.96%	76	80	4.16
\$70,000 - \$79,999	150	7.70%	\$76,188	\$74,542	97.84%	74	74	3.95
\$80,000 - \$89,999	141	7.24%	\$86,420	\$85,185	98.57%	70	85	4.82
\$90,000 - \$99,999	130	6.67%	\$95,733	\$94,026	98.22%	69	59	3.63
\$100,000 - \$119,999	262	13.45%	\$112,487	\$109,262	97.13%	70	127	3.88
\$120,000 - \$139,999	228	11.70%	\$130,868	\$127,010	97.05%	82	135	4.74
\$140,000 - \$159,999	122	6.26%	\$151,277	\$147,342	97.40%	80	93	6.10
\$160,000 - \$179,999	100	5.13%	\$171,240	\$165,548	96.68%	68	84	6.72
\$180,000 - \$199,999	69	3.54%	\$192,259	\$185,687	96.58%	78	52	6.03
\$200,000 - \$249,999	99	5.08%	\$227,248	\$219,271	96.49%	81	85	6.87
\$250,000 - \$299,999	47	2.41%	\$276,299	\$266,466	96.44%	74	62	10.55
\$300,000 - \$349,999	28	1.44%	\$330,136	\$313,073	94.83%	110	34	9.71
\$350,000 - \$399,999	18	0.92%	\$384,236	\$363,972	94.73%	117	21	9.33
\$400,000 - \$499,999	11	0.56%	\$449,782	\$423,127	94.07%	129	18	13.09
\$500,000 - \$749,999	12	0.62%	\$582,975	\$538,042	92.29%	128	16	10.67
\$750,000 and over	4	0.21%	\$1,067,500	\$930,000	87.12%	171	14	28.00
<b>TOTALS</b>	<b>1,948</b>	<b>100.00%</b>	<b>\$122,323</b>	<b>\$117,765</b>	<b>96.27%</b>	<b>79</b>	<b>1,230</b>	<b>5.05</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.